

MARKETING (0503M)

Junior-Senior (300-400 level) Course

COLLEGE CORE REQUIREMENTS (Effective Fall 2005)

Must be taken under Regular grading option.
Grade of C- or higher required.

| | Credit/ Grade |
|-----------------------------------|---------------|
| BMGT 301 (Intro to Info. Systems) | 3 _____ |
| BMGT 340 (Finance) | 3 _____ |
| BMGT 350 (Marketing) | 3 _____ |
| BMGT 364 (Management & Org.) | 3 _____ |
| BMGT 367 (Careers in Business) | 1 _____ |
| BMGT 380 (Business Law) | 3 _____ |
| BMGT 495 (Business Policies) | 3 _____ |

TOTAL 19

UPPER LEVEL ECONOMICS REQUIREMENTS

Must be taken under Regular grading option.
Grade of C- or higher required.

One of the following:

ECON 305, 306, 330 (formerly 430) _____ 3 _____
or 340 (formerly 440)

One of the following:

ECON 305, 306, 311, 315, 316,
317, 330 (formerly 430), 340 (formerly 440),
361, 370, 374, 375, 380, or
any 400-level ECON _____ 3 _____

TOTAL 6

Requirements for Graduation:

- "C-" or higher in all College required courses taken at UMCP. For courses taken at other institutions a C- must equate to a 2.000, otherwise a C is required
- 50% of BMGT Semester Hours completed at UM
- 45 Semester Hours in BMGT courses
- 58 Semester Hours in Upper Level courses
- 60 Semester Hours at a four-year school
- Last 30 Semester Hours at UM
- Diversity course: _____
(must be taken under regular grading option)
- Overall cumulative GPA of 2.0 at UMCP

REMARKS _____

MAJOR REQUIREMENTS (Effective Fall 2001)

Must be taken under Regular grading option.
Grade of C- or higher required.

| | Credit/ Grade |
|---------------------------------------|---------------|
| BMGT 451 (Consumer Analysis) | 3 _____ |
| BMGT 452 (Mkt Research Methods) | 3 _____ |
| BMGT 457 (Mkt. Policies & Strategies) | 3 _____ |

Three of the following:

BMGT 351, 353, 357(3 cr. only), _____ 3 _____
372, 450, 453, 454, 455, 484,
498 (Marketing topic only) _____ 3 _____

_____ 3 _____

TOTAL 18

UNIVERSITY REQUIREMENTS

Must be taken under Regular grading option.
Grade of D- or higher required.

ENGL **394**, 391, 392, 393, or 395 _____ 3 _____

Advanced Studies Core _____ 3 _____

- ❖ Cannot be a BMGT or ECON class
 - ❖ Must be a 3 or 4-credit 300 or 400-level course
 - ❖ Cannot be an experiential learning/skills class
 - ❖ Required for ALL students
- TOTAL 6**

UPPER LEVEL (300-400) ELECTIVES

Any 300 or 400-level classes on campus. CAN be BMGT classes.
Grade of D- or higher required.

Any U/L Elective _____ 3 _____
Any U/L Elective _____ 3 _____
Any U/L Elective _____ 3 _____

TOTAL 9

UPPER LEVEL HOURS - Minimum (58) _____
(57 Upper Level Hrs required prior to Fall 99)

LOWER LEVEL HOURS - Maximum (62) _____
(63 Lower Level Hrs allowed prior to Fall 99)

TOTAL SEMESTER HOURS (120) _____